Washburn and Bayfield Solar Photovoltaic Financial Scenario Analysis Washburn Elementary School Greater Bayfield WWTP Bayfield County Garage March 5 2018

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Supported by the Solar in Your Community Challenge A program of the US Department of Energy's SunShot Initiative

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Scenarios Analysis

At the:

- Washburn Elementary School
- Bayfield WWTP
- Bayfield County Garage

For:

- Direct ownership with loan
- Direct ownership without loan
- TPP
 - \circ Energy escalation rate 2%/year
 - Energy escalation rate 4%/year
 - System cost decreases 10%
 - System cost increases 10%
 - System generation increases 10%
 - System generation decreases 10%
 - Grant covers additional 10% of system cost

Washburn Elementary

	Year One Cash Flow	25 Year NPV	25 Year IRR	Year Cumulative
				Cash Flow
				Positive
Base without				
loan	\$(162,541)	\$80,790	7.0%	14
Energy				
Escalation rate				
2%/year	\$(162,541)	\$50,493	5.8%	15
Energy				
Escalation rate				
4%/year	\$(162,541)	\$115,951	8.1%	13
System cost				
decrease of				
10%	\$(145,043)	\$101,488	8.3%	13
System cost				
increase of				
10%	\$(180,038)	\$60,092	5.8%	15
System				
generation				
increase of				
10%/year	\$(161,516)	\$104,248	8.0%	13
System				
generation				
decrease of				
10%/year	\$(163,565)	\$57,332	6.0%	15
Grant covers				
additional 10%				
of system cost	\$(142,124)	\$101,207	8.4%	13

Washburn Elementary School Direct Ownership: No Loan

Washburn Elementary School Direct Ownership: With Loan

	Year One Cash	25 Year NPV	25 Year IRR	Year
	Flow			Cumulative
				Cash Flow
				Positive
Base with loan	\$(1,766)	\$63,982	19.3%	13
Energy				
Escalation rate				
2%/year	\$(1,766)	\$33,685	12.1%	21
Energy				
Escalation rate				
4%/year	\$(1,766)	\$99,142	26.9%	10
System cost				
decrease of	\$(346)	\$86,361	86.5%	4

10%				
System cost				
increase of				
10%	\$(3,186)	\$41,603	10.5%	21
System				
generation				
increase of				
10%/year	\$(741)	\$87,440	44.6%	6
System				
generation				
decrease of				
10%/year	\$(2,790)	\$40,524	11.2%	20
Grant covers				
additional 10%				
of system cost				
(and loan				
covers 75% of				
system cost)	\$(264)	\$86,376	112.1%	3

Washburn	Flementary	School	TPP	Ownership
	Liemeniury	301001		Ownership

	Year One Cash Flow	25 Year NPV	25 Year IRR	Year Cumulative
				Cash Flow
				Positive
Base	(\$829)	\$81,869	17.6%	17
Energy				18
Escalation rate				
2%/year	\$(829)	\$51,305	12.2%	
Energy				15
Escalation rate				
4%/year	\$(829)	\$117,292	24.5%	
System cost			Can not be	1
decrease of			determined	
10%	\$314	\$100,327		
System cost				18
increase of				
10%	\$(2,047)	\$62,547	11.3%	
System			Can not be	1
generation			determined	
increase of				
10%/year	\$210	\$105,451		
System				18
generation				
decrease of	¢(1,000)	¢ 50 71 0	11.404	
10%/year	\$(1,830)	\$58,719	11.6%	
Grant covers			Can not be	1
additional 10%			determined	
of system cost	¢200	¢00.07.4		
	\$390	\$99,974		

When projects are cash flow positive from year one, the IRR cannot be determined

Bayfield WWTP

,	Year One Cash Flow	25 Year NPV	25 Year IRR	Year Cumulative Cash Flow
				Positive
Base without				
loan	\$(162,508)	\$81,548	7.0%	14
Energy				
Escalation rate				
2%/year	\$(162,508)	\$51,171	5.8%	15
Energy				
Escalation rate				
4%/year	\$(162,508)	\$116,802	8.2%	13
System cost				
decrease of				
10%	\$(145,010)	\$102,246	8.4%	13
System cost				
increase of	\$11.00.00T	* (0 0 - 0	- 00/	
10%	\$(180,005)	\$60,850	5.9%	15
System				
generation				
increase of	<i>†(1)(1)(00)</i>	* 105000	0.00/	10
10%/year	\$(161,480)	\$105,082	8.0%	13
System				
generation				
decrease of	¢(1)(0) 50 50	¢ 50 01 4	4 00/	1.5
10%/year	\$(163,535)	\$58,014	6.0%	15
Grant covers				
additional 10%				
of system cost	¢(1.40.001)	¢101045	0.40/	10
	\$(142,091)	\$101,965	8.4%	13

Bayfield WWTP Direct Ownership: No Loan

Bayfield WWTP Direct Ownership: With Loan

	Year One Cash Flow	25 Year NPV	25 Year IRR	Year Cumulative Cash Flow Positive
Base with loan	-\$1,733	\$64,740	19.7%	13
Energy Escalation rate 2%/year	\$(1,733)	\$34,362	12.3%	21
Energy Escalation rate 4%/year	\$(1,733)	\$99,993	27.4%	9
System cost	\$(313)	\$87,118	95.8%	4

decrease of 10%				
System cost				
increase of				
10%	\$(3,153)	\$42,361	10.7%	21
System				
generation				
increase of				
10%/year	\$(705)	\$88,273	46.9%	6
System				
generation				
decrease of				
10%/year	\$(2,761)	\$41,206	11.3%	20
Grant covers				
additional 10%				
of system cost				
and loan covers				
75% of system				
cost	\$(231)	\$87,134	128.5%	3

Bayfield WWTP TPP Ownership

	Year One Cash	25 Year NPV	25 Year IRR	Year
	Flow			Cumulative
				Cash Flow
				Positive
Base	\$(931)	\$81,168	17.0%	13
Energy				18
Escalation rate				
2%/year	\$(931)	\$50,499	11.8%	
Energy				16
Escalation rate				
4%/year	\$(931)	\$116,713	23.4%	
System cost			Can not be	1
decrease of			determined	
10%	\$262	\$100,203		
System cost				18
increase of				
10%	\$(2,185)	\$61,439	11.0%	
System				1
generation				
increase of				
10%/year	\$35	\$103,979	39.6%	
System				18
generation				
decrease of				
10%/year	\$(1,982)	\$57,404	11.2%	
Grant covers			Can not be	1
additional 10%			determined	
of system cost				
-	\$277	\$99,159		

Bayfield County Garage

	Year One Cash	20 Year IRR	25 Year IRR	Years to
	Flow			Cumulative
				Cash Flow
				Positive
Base no loan	\$(59,843)	\$18,197	5.6%	15
Energy				
Escalation rate				
2%/year	\$(59,843)	\$8,334	4.5%	17
Energy				
Escalation rate				
4%/year	\$(59,843)	\$29,645	6.8%	15
System cost				
decrease of				
10%	\$(53,454)	\$25,755	6.9%	14
System cost				
increase of				
10%	\$(66,233)	\$10,639	4.6%	17
System				
generation				
increase of				
10%/year	\$(59,512)	\$25,790	6.6%	14
System				
generation				
decrease of				
10%/year	\$(60,175)	\$10,604	4.7%	17
Grant covers				
additional 10%				
of system cost				
	\$(52,388)	\$25,652	6.9%	14

Bayfield County Garage Direct Ownership: No Loan

Bayfield County Garage Direct Ownership: With Loan

	Year One Cash Flow	20 Year IRR	25 Year IRR	Years to Cumulative Cash Flow
		* • • • • • •		Positive
Base with loan	\$(1,135)	\$12,059	9.3%	21
Energy				
Escalation rate				
2%/year	\$(1,135)	\$2,196	4.3%	23
Energy				
Escalation rate				
4%/year	\$(1,135)	\$23,507	14.3%	16
System cost				
decrease of				
10%	\$(616)	\$20,231	18.2%	14

System cost increase of	¢(1,(52)	¢0.007	4.70/	22
10%	\$(1,653)	\$3,887	4.7%	23
System				
generation				
increase of				
10%/year	\$(803)	\$19,652	15.2%	16
System				
generation				
decrease of				
10%/year	\$(1,466)	\$4,466	5.1%	23
Grant covers				
additional 10%				
of system cost				
and loan covers				
75% of system				
cost	\$(586)	\$20,237	18.8%	13